

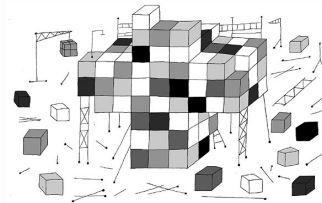


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2010 APICS International Conference & Expo
October 18-20, 2010 • Las Vegas, Nevada, USA

EXECUTIVE OVERVIEW – APICS JULY 2010 BOD MEETING

**PRESTON W. BLEVINS, CFPIM,
CIRM, CSCP
SOUTHWEST DISTRICT
DIRECTOR**

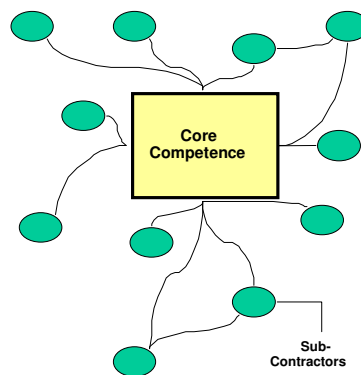


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DISCUSSION OUTLINE

**CHOICES:
THE STANDARD
TALKING POINTS
OR.....
AN EXECUTIVE
OVERVIEW WITH Q&A**



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DISCUSSION OUTLINE

- FINANCIAL STATUS
- MISSION STATEMENT
- STRATEGIC DIRECTIONS
- GOVERNANCE
- CHAPTER – HQ AGREEMENTS
- LEARNING



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FINANCIAL STATUS

- STABILIZED
- BALANCED REVENUE STREAM
- TARGET RATIOS
- CFO UNDERSTANDS THE ISSUES
- THE ECONOMY

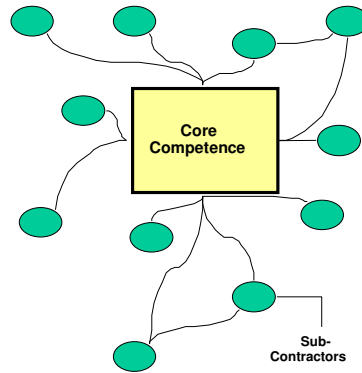


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MISSION STATEMENT

**WHICH COMES FIRST -
OPERATIONS OR
SUPPLY CHAIN?**



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DISCUSSION OUTLINE

- √ FINANCIAL STATUS
- √ MISSION STATEMENT
- **STRATEGIC DIRECTIONS**
- GOVERNANCE
- CHAPTER – HQ AGREEMENTS
- LEARNING



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STRATEGIC DIRECTIONS

- COMMITTEE
- RECOMMENDS TO BOD
- METRICS
- FOCUS – VALUE
- FOCUS – QUALITY
- MEMBERSHIP

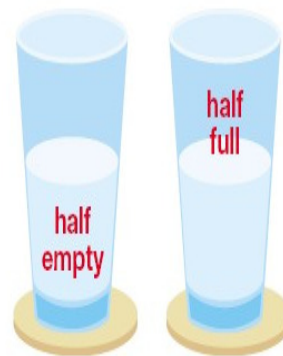


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DISCUSSION OUTLINE

- √ FINANCIAL STATUS
- √ MISSION STATEMENT
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GOVERNANCE

- COMMITTEE
- RECOMMENDS TO BOD
- SIGNIFICANT CLEAN-UP
- SYNC QUALIFICATIONS
- REVISE SELECTION PROCESS
- INCREASE DAL MEMBERS



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DISCUSSION OUTLINE

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CHAPTER – ASSOCIATION AGREEMENTS

- **THINK PARTNER**
- **NO EXISTING AGREEMENT**
 - **270 CHAPTERS**
- **INTERNATIONAL COMPLETED**
- **NOT A ONE SIZE FITS ALL**
- **EXPECTATIONS DEFINED FOR BOTH**
- **WE ALREADY HAVE SEVERAL MOU'S**



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CHAPTER – ASSOCIATION AGREEMENTS

- **IMPLEMENTATION NEXT YEAR**
- **GOAL – TRANSPARENCY**
- **GOAL - CONSULTATION**



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DISCUSSION OUTLINE

- √ FINANCIAL STATUS
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LEARNING

- **RETHINK THE CONFERENCE**
- **AD-HOC COMMITTEE FORMED**
- **INVOLVE VOC**
- **ALIGN WITH STRATEGIC PLAN**
- **MANAGE AS A PRODUCT**
- **LENGTH OF INVOLVEMENT**



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DISCUSSION OUTLINE

- ✓ **FINANCIAL STATUS**
- ✓ **MISSION STATEMENT**
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- ✓ **GOVERNANCE**
- ✓ **CHAPTER – HQ AGREEMENTS**
- ✓ **LEARNING**



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